

Public Port Finance Survey for FY 1999

January 2001

U.S. Department of Transportation

**Maritime Administration
Office of Ports and Domestic Shipping**

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FOREWORD

The Maritime Administration (MARAD) is pleased to announce the release of the *Public Port Finance Survey for FY 1999*. The report is the result of a cooperative effort between the agency and the American Association of Port Authorities (AAPA). MARAD prepared the report using financial information furnished by AAPA.

This report has been compiled for over 20 years, first by AAPA or a member port and now, for the third year, by MARAD. It is the only report of its kind in the port industry covering U.S. (including U.S. territories) and Canadian ports. The report contains primarily financial data on maritime activities at ports, including the income statement, balance sheet, outstanding bonds, debt service, sales offices, and cargo tonnage. Two additional sections cover (1) data on contributions, donations, and grants received in FY 1999, and (2) ratio analyses. A special appreciation is extended to the 65 contributing ports.

For further information or to obtain copies of this report, please contact Raymond Barberesi, Director, Office of Ports and Domestic Shipping, or Susan Lee, Maritime Administration, 400 7th Street, SW (Room 7201), Washington, DC 20590, telephone (202) 366-4357, fax (202) 366-6988, or email (ports.marad@marad.dot.gov).

PUBLIC PORT FINANCE SURVEY FOR FY 1999

PARTICIPATING PORTS [65 TOTAL]

UNITED STATES NORTH ATLANTIC PORTS [7 Ports] <ul style="list-style-type: none"> ▪ Maryland Port Administration ▪ Massachusetts Port Authority ▪ Port Authority of NY & NJ ▪ Port of Philadelphia & Camden ▪ Philadelphia Regional Port Authority (PA) ▪ Port of Richmond Commission (VA) ▪ South Jersey Port Corporation (NJ) 	UNITED STATES & CANADA NORTH PACIFIC PORTS [11 Ports] <ul style="list-style-type: none"> ▪ Port of Anchorage (AK) ▪ Port of Bellingham (WA) ▪ Port of Everett (WA) ▪ Port of Longview (WA) ▪ Port of Portland (OR) ▪ Port of Seattle (WA) ▪ Port of Tacoma (WA) ▪ Port of Vancouver (WA) (USA) ▪ Nanaimo Port Authority, BC (CAN) ▪ Prince Rupert Port Authority, BC (CAN) ▪ Vancouver Port Authority, BC (CAN)
UNITED STATES SOUTH ATLANTIC PORTS [8 Ports] <ul style="list-style-type: none"> ▪ Canaveral Port Authority (FL) ▪ Georgia Ports Authority ▪ Jacksonville Port Authority (FL) ▪ Port of Miami (FL) ▪ North Carolina State Ports Authority ▪ Port of Palm Beach (FL) ▪ Port Everglades (FL) ▪ Virginia Port Authority 	UNITED STATES SOUTH PACIFIC PORTS [11 Ports] <ul style="list-style-type: none"> ▪ Port of Hueneme (CA) ▪ Port of Long Beach (CA) ▪ Port of Los Angeles (CA) ▪ Port of Oakland (CA) ▪ Port of Redwood City (CA) ▪ Sacramento/Yolo Port District (CA) ▪ San Diego Unified Port District (CA) ▪ Port of San Francisco (CA) ▪ Stockton Port District (CA) ▪ Port Authority of Guam ▪ Commonwealth Ports Authority (Saipan)
UNITED STATES GULF PORTS [19 Ports] <ul style="list-style-type: none"> ▪ Alabama State Docks Department ▪ Greater Baton Rouge Port Commission (LA) ▪ Port of Beaumont (TX) ▪ Port of Corpus Christi Authority (TX) ▪ Port of Freeport (TX) ▪ Port of Galveston (TX) ▪ Port of Gulfport (Mississippi State Port Authority) ▪ Port of Houston (TX) ▪ Greater Lafourche Port Commission (LA) ▪ Lake Charles Harbor/Terminal District (LA) ▪ Manatee County Port Authority (FL) ▪ Port of New Orleans (LA) ▪ Orange County Navigation Port District (TX) ▪ Port of Pensacola (FL) ▪ Port of Port Arthur Navigation District (TX) ▪ Port of Shreveport-Bossier (LA) ▪ South Louisiana Port Commission ▪ St. Bernard Port/Harbor/Terminal District (LA) ▪ Tampa Port Authority (FL) 	GREAT LAKES & EASTERN CANADA [9 Ports] <ul style="list-style-type: none"> ▪ Detroit/Wayne County Port Authority (MI) ▪ Seaway Port Authority of Duluth (MN) ▪ Port of Green Bay (WI) ▪ Toledo-Lucas County Port Authority (OH) ▪ Halifax Port Authority (CAN) ▪ Hamilton Harbour Commissioners, Ontario (CAN) ▪ Montreal Port Authority, Quebec (CAN) ▪ Saint John Port Authority, NB (CAN) ▪ St. John's Port Authority, NF (CAN)

Definitions of Terms

OPERATING STATUS

Ports can be categorized by their type of operation: non-operating, operating, and limited-operating ports.

Non-Operating Ports **[NONOP]** Basically landlord ports with all port facilities generally leased or preferentially assigned with the lessee or assignee responsible for operating the facilities.

Operating Ports **[OP]** Generally provide all port services except stevedoring with their own employees including, but not limited to, loading and unloading of rail cars and trucks and the operation of container terminals, grain elevators, and other bulk terminal operations.

Limited-Operating Ports **[LTDOP]** Lease facilities to others, but continue to operate one or more facilities with port employees. These operated facilities may be specialized terminals, such as grain elevators, bulk terminals, container terminals, etc.

PORt TYPE: U.S. vs. Canadian.

U.S.

U.S. public ports generally fall into the following categories: Bi-State Authority; State Department, Agency, or Authority; County Department or Authority; Municipal Agency; or Special Purpose Port/Navigation District or Authority. The classification of the ports into these categories is based on their current ownership and status. For the purpose of this report, special purpose port/navigation districts and authorities are separate local government organizations that generally are granted separate taxing authority with some statutory limitations.

Canada

The Canadian port industry experienced significant changes in FYs 1998 and 1999 with the passage of the Canada Marine Act (Act). Changing the relationship of ports with the Crown, the Act now requires the designated Canada Port Authorities (CPA) to pay annual stipends to the federal government and payments in lieu of taxes to local governments, in addition to becoming subject to greater public scrutiny and accountability. Unlike many of their U.S. counterparts, Canada Port Authorities do not have taxing authority unto themselves. CPA's are financially self-sufficient entities governed by a board of directors comprised of nominees from port user groups and the three levels of government (municipal, provincial, and federal). They operate port facilities as agents of the Crown for core business activities and are independent of the Crown for non-core activities.

[Definitions continued on next page]

RATIOS USED IN REPORT

The ratios presented in this report are among the major categories of ratios used in financial statement analysis and measure operating performance, short-term liquidity, return on investment, capital structure, and asset utilization. Since there are no established benchmark industry standards, the ratios presented can best be interpreted by comparison with past ratios of the same port or comparison with other ports having the same characteristics of operation and financing.

Ratios which measure operating performance include operating ratio, operating margin, net income to operating revenue (gross sales), and operating income to operating revenue (gross sales). Although not formally adopted as a benchmark in MARAD's 1997 publication, *An Analysis of U.S. Public Port Profitability and Self-Sufficiency (1985-1994)*, it was found that "...it appears that a port could at the present time maintain a profitable status if it could maintain an operating ratio of 85%, provided the interest from its debt load and other expenses did not exceed its operating income plus interest income."

Short-term liquidity ratios include the current ratio and two measures of the quality and liquidity of accounts receivable – (1) the percentage of accounts receivable reserved as bad debts and (2) the collection period for accounts receivable.

Three ratios measure return on investment. They are return on total assets; return on net investment in plant, property, and equipment after depreciation; and return on investment in plant, property, and equipment before depreciation.

Asset utilization is measured by the relationship of operating income to the net investment in plant, property, and equipment.

Capital structure is measured by the relationship of long-term debt to total equity.

FY 1999 PUBLIC PORT FINANCE SURVEY¹

Summary (U.S. Ports Only)²

As can be seen in Figure 1, net income varies considerably between regions, ranging from -\$41.0 million in the North Atlantic to \$121.3 million in the South Pacific. In looking more closely at the North Atlantic to understand why that region alone experienced an aggregate net loss, we see that four (of seven) ports reported net losses and three reported minor profits. The net losses can be partially explained by operating losses experienced by a majority of those ports.

Contrast this with the South Pacific region, where eight (out of nine) ports reported net profits.

Figure 1 **FY 1999 Net Income (By Region)**

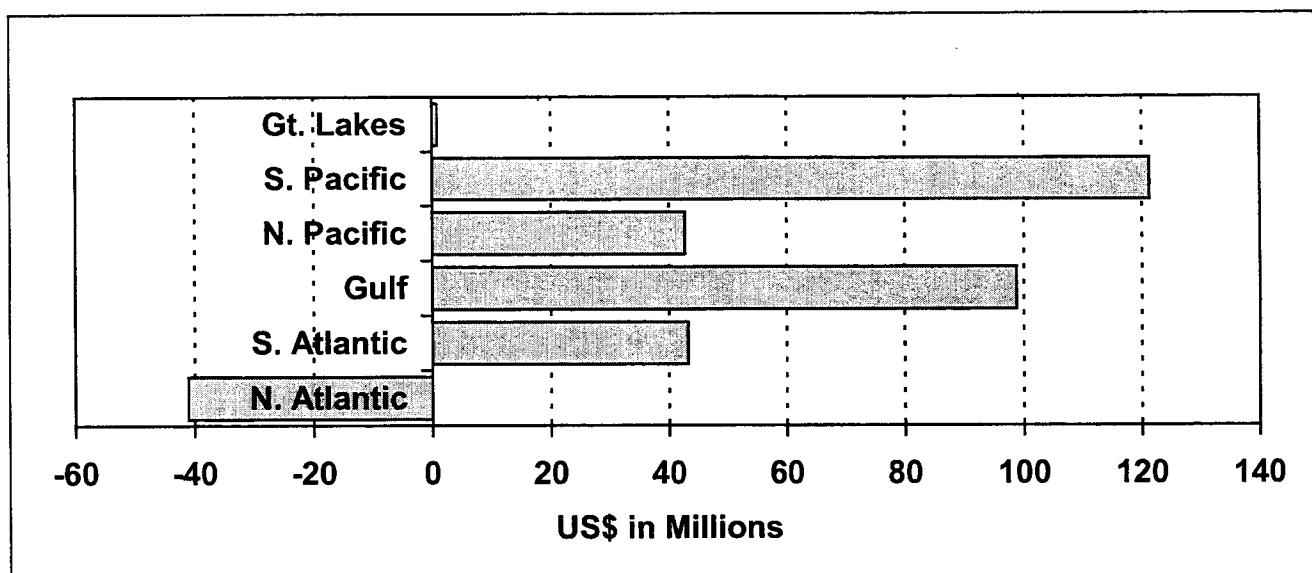
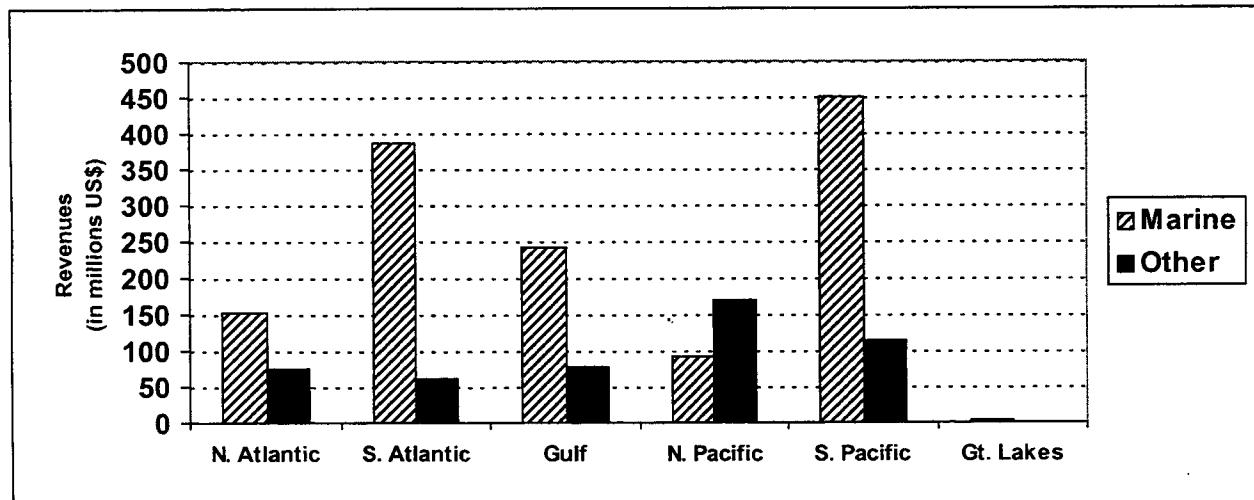


Figure 2 below compares operating revenues by region, distinguishing marine revenues from other types of operating revenues. Please note that the North Pacific alone earns more from non-traditional sources of revenue than from traditional marine sources.

Figure 2 **FY 1999 Operating Revenues (By Region)**

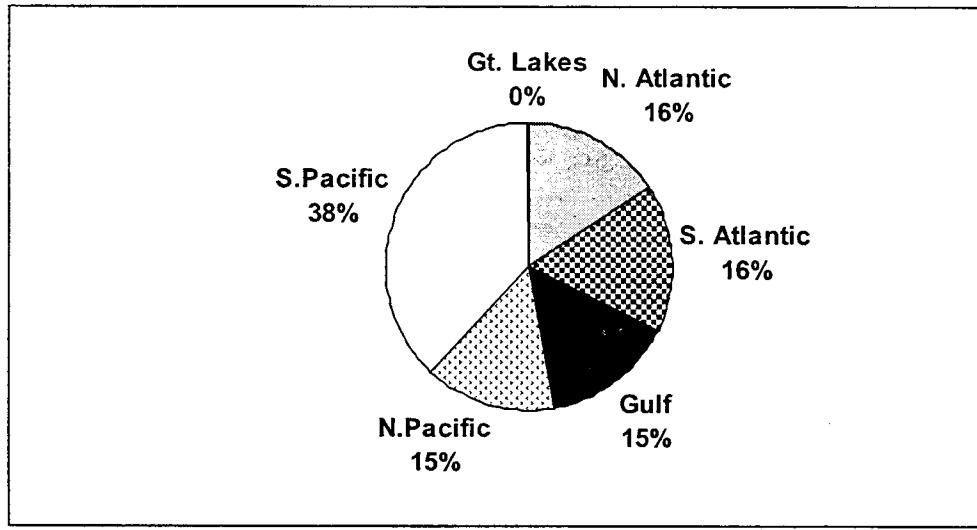


¹ The Public Port Finance Survey was compiled by the American Association of Port Authorities or a member port for nearly 20 years and the last 3 years by the Maritime Administration.

² Ports in U.S. territories (Guam, Saipan) are not included in this analysis.

Figure 3 below looks at the gross investment in plant, property, and equipment (PPE) by region. In FY 1999, all regions together showed gross investments of \$17.7 billion, with 38 percent occurring in the South Pacific. The South Pacific outspent more than the two next biggest regions combined (North and South Atlantic).

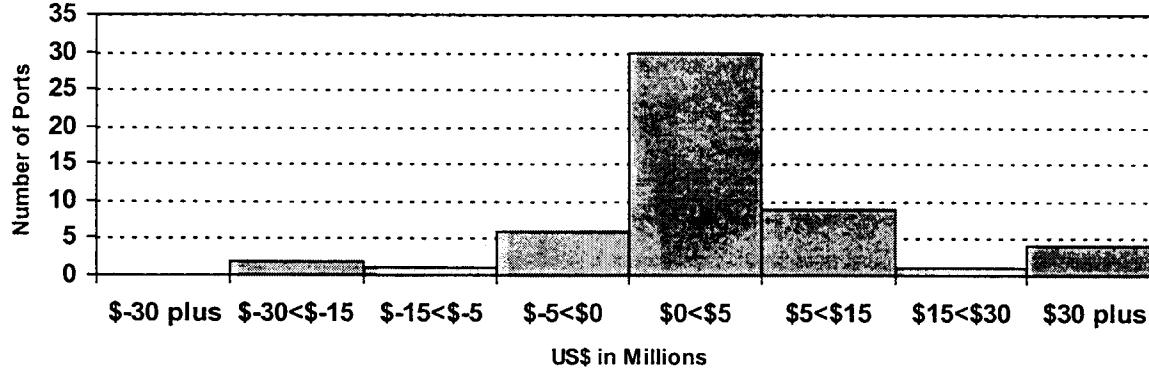
Figure 3 FY 1999 Gross Investment in Plant, Property, & Equipment (By Region)



The last figure used in this summary section, Figure 4, shows some interesting aspects of the U.S. port industry:

- ♦ It tends to cluster fairly closely around breakeven, suggesting minimal profits.
- ♦ Well over three-quarters (83%) of U.S. ports reported profits (versus 17% reporting losses).

Figure 4 Distribution of FY 1999 Net Income



PORtS OF UNITED STATES NORTH ATLANTIC [7 Ports]

- Maryland Port Administration
- Massachusetts Port Authority
- Port Authority of New York & New Jersey
- Port of Philadelphia & Camden
- Philadelphia Regional Port Authority (PA)
- Port of Richmond Commission (VA)
- South Jersey Port Corporation (NJ)

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES NORTH ATLANTIC [7 Ports]		MARYLAND PORT ADMINISTRATOR (BALTIMORE)	MASSACHUSETTS PORT AUTHORITY (BOSTON, MA)	PORT AUTHORITY OF NY & NJ	PORT OF PHILADELPHIA & CAMDEN	PHILADELPHIA REGIONAL PORT AUTHORITY (PA)	PORT OF RICHMOND COMMISSION (VA)	SOUTH JERSEY PORT CORPORATION (NJ)	NORTH ATLANTIC TOTALS [7 Ports]
OPERATING STATUS PLANNING (Strategic/Marketing/Financial/Development)		LTDOP Strat/Mktg State	OP All State	NONOP All Bi-State	LTDOP Strat/Mktg/FIn Bi-State	NONOP Strategic State	NONOP All Municipal	OP Financial State	
PORT TYPE									
OPERATING REVENUE									
Marine		45,760	28,396	59,308	1,947	4,206	1,247	16,999	151,710
Other		15,659	1,702	52,273	1,947		290	2,449	74,320
TOTAL		61,419	30,098	111,581	1,947		1,537	19,448	230,236
OPERATING EXPENSES									
Operating & Maintenance		47,491	25,359	63,413	4,516	1,427	96	11,628	153,930
Security		2,925	1,866	1,836			0	420	7,047
Sales Promotion/Trade Development		2,129	758	3,013		307	33		6,240
Other Administration		7,528	6,686	5,010		5,179	467	4,220	29,090
Depreciation		7,991	8,107	32,666		6,414	828	2,750	58,756
TOTAL		68,064	42,776	105,938	4,516	13,327	1,424	19,018	255,063
OPERATING INCOME									
OTHER INCOME (EXPENSES)		(6,645)	(12,678)	5,643	(2,570)	(9,121)	113	431	(24,827)
Interest Earned						525	110	280	915
Bond Interest Exp.						(3,491)		(3,470)	(30,659)
Tax Levies							3,641	3,641	3,841
Contributions						8,788		8,788	
Other						3,475	1	1,118	1,118
TOTAL		2,919	(5,277)	(5,277)	(23,698)	9,297	112	452	(16,195)
NET INCOME		(3,726)	(17,955)	(18,055)	(2,570)	176	224	882	(41,024)
ASSETS									
Cash & Investments						2,745	2,259	6,092	13,555
Gross Accounts Receivable (Gross A/R)						73	1,789	171	2,449
Less: Reserve for Bad Debts								289	5,016
Net Accounts Receivable (Net A/R)						73	1,789	171	2,160
Other Current Assets						5,326	172	851	851
TOTAL CURRENT ASSETS		18,306				2,076	4,707	2,429	9,102
INVESTMENT IN PLANT, PROPERTY, & EQUIPMENT (PP&E)									
Land		281,694					123	8,807	290,624
Buildings		411,015					3,473	37,883	457,169
Other Improvements							14,626	51,011	180,329
Equipment		116,164					-20	10,073	126,257
GROSS INVESTMENT IN PP&E									
Accumulated Depreciation		808,873	379,413	1,377,543	16,181	113,299	18,242	107,764	2,821,335
Construction in Progress		(189,927)		(571,358)	(3,032)	(39,639)	(5,721)	(42,027)	(851,104)
NET INVESTMENT IN PP&E		116,542		76,992	13,149	73,660	2,434	2,681	196,649
								68,438	1,786,886
		735,487		883,177					

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES NORTH ATLANTIC [7 Ports]		MARYLAND PORT ADMINISTRATION (BALTIMORE)	MASSACHUSETTS PORT AUTHORITY (BOSTON, MA)	PORT AUTHORITY OF NY & NJ	PORT OF PHILADELPHIA & CAMDEN	PHILADELPHIA REGIONAL PORT AUTHORITY (PA)	PORT OF RICHMOND PORT COMMISSION (VA)	SOUTH JERSEY PORT CORPORATION (NJ)	NORTH ATLANTIC TOTALS [7 PORTS]
Restricted Assets					3,142	5,922 1,277 <u>85,566</u>	15,384	12,309 89,850	21,373 1,279 <u>1,851,921</u>
All Other Assets	TOTAL ASSETS	2 <u>754,251</u>		888,503	18,367				
LIABILITIES									
Current Liabilities Payable from Current Assets		30,883				4,002	72	3,171 4,336	36,128 4,336
Current Liabilities Payable from Restricted Assets									
SUB-TOTAL CURRENT LIABILITIES		30,883 2,917			706 2,600 <u>3,306</u>	4,002 56,314 60,316	72	7,507 76,555 72	43,170 138,386 181,557
Long-Term Debt									
TOTAL LIABILITIES		33,801							
EQUITY									
Contributed Capital – Net					25,250	7,348		32,598 (229)	
Retained Earnings – Restricted								6,017	749,492
Retained Earnings -- Unrestricted					15,061	7,964			
TOTAL EQUITY		720,450			15,061	25,250	15,312	5,788	781,861
TOTAL LIABILITIES & EQUITY		720,450			18,367	95,566	15,384	89,850	963,412
OUTSTANDING BONDS									
Revenue Bonds								77,960	135,875
G.O. Bonds									
Commercial Paper									
Conduit Financing Debt									
Other Debt									
TOTAL DEBT SERVICE								57,915	135,875
Principal									
Interest									
TOTAL CONTRIBUTIONS, DONATIONS, & GRANTS RECEIVED IN FY 1998								57,915 1,680 3,491 5,181	77,960 2,150 3,470 5,620 10,801
Source									
Type									
Amount (\$ 000s)									
Matching Funds (\$ 000s or %)									
Purpose									
Source									
Type									
Amount (\$ 000s)									
Matching Funds (\$ 000s or %)									
Purpose									

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES NORTH ATLANTIC [7 Ports]		MARYLAND PORT ADMINISTRATION (BALTIMORE)	MASSACHUSETTS PORT AUTHORITY (BOSTON, MA)	PORT AUTHORITY OF NY & NJ	PORT OF PHILADELPHIA & CAMDEN	PHILADELPHIA REGIONAL PORT AUTHORITY (PA)	PORT OF RICHMOND COMMISSION (VA)	SOUTH JERSEY PORT CORPORATION (NJ)	NORTH ATLANTIC TOTALS [7 Ports]
Source	Type	Amount (\$ 000s)	Matching Funds (\$ 000s or %)	Purpose				Local Reimbursement	
SALES OFFICES	Foreign Offices	6	1	2	12	7	1	1	9
Domestic Offices	Domestic Personnel	325	8	1	1	1	1	1	22
CARGO REPORT (Actual Numbers - In short tons)									
Breakbulk		336,484	85,104	3,079,065	6,840,508	3,135,212	177,621	1,903,419	12,393,244
Automobiles		316,046	316,046	786,364	34,380				43,530
Other Ro/Ro		507,496	1,163,958	15,897,560	1,842,458	1,535,766	394,722		507,496
Containerized		4,346,581	213,985	1,407,101	2,860,261				9,283,485
Dry Bulk		621,573		1,558,895	49,928,739	574,059	4,036		3,959,078
Liquid Bulk		221,463							50,724,261
TOTAL (short tons)		6,349,643	1,463,047	22,728,985	61,506,346	5,245,037	576,379		75,140,452
RATIO ANALYSIS									
Op. Ratio (Op. Expenses / Op. Revenue)		110.8%	142.1%	94.9%	231.9%	316.9%			92.6%
Op. Margin (Op. Income / Op. Revenue)		-10.8%	-42.1%	5.1%	-132.0%	-216.9%			7.4%
Current Ratio (Curr. Ass. / Curr. Liabs. Pay. Curr. Ass.)		0.59	N/A	N/A	N/A	1.18			33.74
Net Income / Op. Revenue		-6.1%	-59.7%	-16.2%	-132.0%	4.2%			2.87
(Net Income + Bond Int. Exp.) / Total Assets		-0.5%	-0.5%	0.6%	-14.0%	4.3%			4.5%
Net Income / Net PP&E		-0.5%	-0.2%	-2.0%	-19.5%	0.2%			1.3%
(Op. Income + Deprec.) / Gross PP&E		0.2%	-1.2%	2.8%	-15.9%	-2.4%			3.0%
Op. Income / Net PP&E		-0.9%	N/A	0.6%	-19.5%	-12.4%			0.6%
(Op. Income + Deprec.) / Op. Revenue		2.2%	-15.2%	34.3%	-132.0%	-64.4%			16.4%
Long-Term Debt / Total Equity		0.4%	N/A	N/A	17.3%	223.0%	0.0%		1322.7%
Allow. for Bad Debts (Rsrv Bad Debts / Gross A/R)		15.2%	N/A	31.9%	0.0%	0.0%			0.0%
Avg # Days Sales Uncollected (Net A/R / (Op.Rev/360))		73	0	17	13	153	40		11.8%
NOTES									
(1) Outstanding Bonds (Section Consolidated Bonds & Notes are mainly issued by the Port Authority, however these obligations are not included with the Authority's consolidated balance sheet dated June 30, 1998. A separate balance sheet for the Maritime Department is not obtainable due to restrictions on the Authority's accounting system.									
(1) Cargo totals exclude NY/NJ.									

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

PORTS OF UNITED STATES SOUTH ATLANTIC [8 Ports]

- Canaveral Port Authority (FL)
- Georgia Ports Authority
- Jacksonville Port Authority (FL)
- Port of Miami (FL)
- North Carolina State Ports Authority
- Port of Palm Beach (FL)
- Port Everglades (FL)
- Virginia Port Authority

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH ATLANTIC [8 Ports]		CANAVERAL PORT AUTHORITY (FL)	GEORGIA PORTS AUTHORITY	JACKSONVILLE PORT AUTHORITY (FL)	PORT OF MIAMI (FL)	NORTH CAROLINA STATE PORTS AUTHORITY	PORT OF PALM BEACH (FL)	PORT EVERGLADES (FL)	VIRGINIA PORT AUTHORITY	SOUTH ATLANTIC TOTALS [8 PORTS]
OPERATING STATUS PLANNING (Strategic/Marketing/Financial/Development)	PORT TYPE	NONOP All Spec. Purp. Nav. Dist.	OP All State	NONOP All Spec. Purp. Nav. Dist.	NONOP Fin/Dev County	OP All State	OP All State	LTDOP All County	NONOP All State	385,023 61,222 446,244
OPERATING REVENUE	Marine Other	20,731 3,520 24,250	83,561 5,619 89,180	18,935 8,999 27,934	45,322 19,228 64,550	25,091 2,896 27,987	7,549 3,324 10,873	56,171 16,650 72,831	127,663 976 128,639	385,023 61,222 446,244
OPERATING EXPENSES	Operating & Maintenance	7,468	45,331	9,224	16,153	14,255	3,522	21,966	96,081 3,630 7,106	214,000 20,087
	Security		2,983	792	3,983	1,029	554	658	1,462 8,504	18,065
	Sales Promotion/Trade Development	887	3,149	321	2,000	1,084	658	4,670	3,696 13,619	52,874
	Other Administration	3,432	11,944	5,784	9,287	4,670	442	12,899	1,381 4,586	70,723
	Depreciation	6,328	15,479	9,142	13,830	7,078	28,116	6,557	47,128	375,749
TOTAL		18,115	78,897	25,263	45,253			126,420		
OPERATING INCOME		6,135	10,283	2,671	19,297	(129)	4,316	25,703	2,219	70,495
OTHER INCOME (EXPENSES)										
	Interest Earned	749	1,581	1,715	863	881	5,519		4,639 (12,071)	17,035 (49,475)
	Bond Interest Exp.	(4,044)	(6,744)	(4,991)	(19,380)	(524)				
	Tax Levies									
	Contributions	(239)	(531)	(1,265)	549	(12)				
	Other	(3,533)	(5,695)	(4,540)	(17,967)	345				
TOTAL		2,602	4,588	(1,869)	1,330	216	3,684	31,222	1,495	43,268
NET INCOME										
ASSETS										
	Cash & Investments	1,295 3,537	13,834 13,576	13,320 1,907 782 85	5,938 10,284 2,730 75	3,181 3,572 75	4,234 6,113 400	45,335 6,113 273	88,206 18,582 273	175,343 58,556 4,367
	Gross Accounts Receivable (Gross A/R)									
	Less: Reserve for Bad Debts									
	Net Accounts Receivable (Net A/R)	3,537 2,485	12,795 3,697	1,822 8,364	7,554 1,540	3,497 1,062	963 1,120	5,713 7,639	18,309 18,837	54,190 44,744
TOTAL CURRENT ASSETS		7,317	30,326	15,032	7,740		6,318	58,687	125,352	274,277
INVESTMENT IN PLANT, PROPERTY, & EQUIPMENT (PP&E)										
	Land	3,037	193,160	48,035	149,198	12,807	21,147	202,126	91,644	721,154
	Buildings	7,490	110,606	38,384	214,191	202,273	26,495	112,398	55,379	767,226
	Other Improvements	167,464	119,158	163,219	123,991	24,231	136,271	214,596	848,930	
	Equipment	6,142	131,729	58,083	22,040	1,770	59,814	139,850	419,428	
	GROSS INVESTMENT IN PP&E	184,134 (47,459)	554,654 (218,830)	307,720 (105,231)	509,419 (120,088)	215,080 (94,799)	73,642 (-16,228)	501,608 (116,047)	2,886,728 (28,441)	
	Accumulated Depreciation									
	Construction In Progress	17,016	23,139	65,348	79,277	1,782	38,185	85,178	(747,123)	335,389
NET INVESTMENT IN PP&E		153,692	358,963	267,837	468,608	122,063	432,747	82,878	558,206	2,444,994

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH ATLANTIC [8 Ports]		CANAVERAL PORT AUTHORITY (FL)	GEORGIA PORTS AUTHORITY	JACKSONVILLE PORT AUTHORITY (FL)	PORT OF MIAMI (FL)	NORTH CAROLINA STATE PORTS AUTHORITY	PORT OF PALM BEACH (FL)	PORT EVERGLADES (FL)	VIRGINIA PORT AUTHORITY	SOUTH ATLANTIC TOTALS [8 PORTS]
Restricted Assets		8,059	1,861	37,781	52,439	36,176	36,269	98,339	12,429	283,353
All Other Assets		2,429	12,319	7,257	4,837	193	1,189	4,871	1,524	34,619
TOTAL ASSETS		171,497	403,469	336,380	540,916	166,172	126,654	594,644	697,511	3,037,243
LIABILITIES										
Current Liabilities: Payable from Current Assets		3,978	7,633	2,070	5,668	1,936	1,393	11,154	17,938	51,770
Current Liabilities: Payable from Restricted Assets		2,006	12,440	12,440	24,322	2,485	11,563	7,255	10,804	70,875
SUB-TOTAL CURRENT LIABILITIES		5,984	7,633	14,510	29,991	4,421	12,956	18,409	28,742	122,646
Long-Term Debt		66,297	36,150	83,398	39,428	12,474	53,922	307,456	216,493	1,175,618
TOTAL LIABILITIES		72,281	43,783	97,908	429,419	16,895	66,879	325,865	245,235	1,298,265
EQUITY										
Contributed Capital -- Net		30,517	246,577	191,979	92,762	131,536	17,379	30,630	741,380	73,257
Retained Earnings -- Restricted		6,022	8,706	8,706	18,736	1,768	24,706	13,319	73,257	472,065
Retained Earnings -- Unrestricted		62,677	113,108	37,787	37,787	15,973	17,680	224,830	224,830	1,738,976
TOTAL EQUITY		99,216	359,685	238,472	111,497	149,277	59,775	268,779	452,275	1,738,976
TOTAL LIABILITIES & EQUITY		171,497	403,469	336,380	540,916	166,172	126,654	594,644	697,511	3,037,243
OUTSTANDING BONDS										
Revenue Bonds		69,050	20,400	64,070	101,805	12,870	55,578	312,807	203,360	839,940
G.O. Bonds			221,461		157,810					379,271
Commercial Paper										
Conduit Financing Debt										
Other Debt										
TOTAL DEBT SERVICE		69,050	250,020	91,439	420,745	13,544	54,283	312,807	206,794	1,418,682
Principal		1,945	12,849	2,487	5,291	1,150	833	5,405	3,563	33,523
Interest		4,072	7,980	4,875	19,727	25,017	1,773	13,565	12,071	64,063
TOTAL CONTRIBUTIONS, DONATIONS, & GRANTS RECEIVED IN FY 1999		6,017	6,017	20,829	7,363	2,606	18,970	15,634	96,436	
Source										
Type										
Amount (\$ 000s)										
Matching Funds (\$ 000s or %)										
Purpose										
Cont. handling equip. infrastructure improvements										
State Grant										
FPFC FSTED										
FSTED										
State Appropriation										
5,750										
-0-										
2,167										
Berth 5, RTGs, Cruise terminal improvements										
Capital improvements										
Intermodal road & rail improvements and container marshalling yard										
State Appropriation										
2,800										
--										
Aid to local ports pass through										

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH ATLANTIC [8 Ports]		CANAVERAL PORT AUTHORITY (FL)	GEORGIA PORTS AUTHORITY	JACKSONVILLE PORT AUTHORITY (FL)	PORT OF MIAMI (FL)	NORTH CAROLINA STATE PORTS AUTHORITY	PORT OF PALM BEACH (FL)	PORT EVERGLADES (FL)	VIRGINIA PORT AUTHORITY	SOUTH ATLANTIC TOTALS [8 PORTS]
Source Type										
Amount (\$ 000s)										
Matching Funds (\$ 000s or %)										
Purpose										
Source Type										
Amount (\$ 000s)										
Matching Funds (\$ 000s or %)										
Purpose										
SALES OFFICES										
Foreign Offices										
Foreign Personnel										
Domestic Offices										
Domestic Personnel										
CARGO REPORT (Actual Numbers -- in short tons)										
Breakbulk	637,605	2,400,376	522,301	232,510	922,968	59,348	310,061	607,182	5,692,351	
Automobiles		302,047	898,483	46,305	2,376,585		11,748	33,759	1,292,342	
Other RO/RO		6,187,594	4,163,829	4,274,972	694,950	1,105,292	94,300	31,760	2,502,645	
Containerized		1,397,333	1,224,888		2,301,179	1,136,515	4,143,982	11,140,347	31,710,986	
Dry Bulk		1,063,615	1,216,788	714,770	994,856	1,982,269	2,070,714	15,900,184	9,194,244	
Liquid Bulk		2,438,353				4,283,424	22,530,589	23,247,220		
TOTAL (short tons)		4,139,573	11,504,138	7,524,271	6,930,372	4,913,953				
RATIO ANALYSIS										
Op. Ratio (Op. Expenses / Op. Revenue)	74.7%	88.5%	90.4%	70.1%	100.5%	60.3%	64.7%	98.3%		
Op. Margin (Op. Income / Op. Revenue)	25.3%	11.5%	9.6%	29.9%	-0.5%	39.7%	35.3%	1.7%		
Current Ratio (Cur. Ass. / Curr. Liabs. Pay. Curr. Ass.)	1.84	3.97	11.36	2.65	4.00	4.54	5.26	6.99		
Net Income / Op. Revenue	10.7%	5.1%	6.7%	2.1%	0.8%	33.9%	42.9%	1.2%		
(Net Income + Bond Int. Exp.) / Total Assets		3.9%	2.8%	0.9%	0.4%	4.3%	5.3%	1.9%		
Net Income / Net PP&E	1.7%	1.3%	0.7%	0.3%	0.2%	4.4%	7.2%	0.3%		
(Op. Income + Deprec.) / Gross PP&E		6.8%	4.6%	3.8%	6.5%	3.2%	7.7%	1.4%		
Op. Income / Net PP&E	4.0%	2.9%	2.9%	1.0%	4.1%	5.2%	5.9%	0.4%		
(Op. Income + Deprec.) / Op. Revenue	51.4%	28.9%	42.3%	51.3%	24.8%	52.4%	53.0%	5.3%		
Long-Term Debt / Total Equity	66.8%	10.1%	35.0%	35.2%	8.4%	90.2%	114.4%	47.9%		
Allow. for Bad Debts (Rsrv Bad Debts / Gross A/R)	0.0%	5.8%	4.5%	26.5%	2.1%	2.2%	6.5%	1.5%		
Avg # Days Sales Uncollected (Net A/R / Op. Rev/360)	53	52	23	42	45	32	28	51		
NOTES										

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

PORTS OF UNITED STATES GULF [19 Ports]

- **Alabama State Docks Department**
- **Greater Baton Rouge Port Commission (LA)**
- **Port of Beaumont (TX)**
- **Port of Corpus Christi Authority (TX)**
- **Port of Freeport (TX)**
- **Port of Galveston (TX)**
- **Port of Gulfport (Mississippi State Port Authority)**
- **Port of Houston (TX)**
- **Greater Lafourche Port Commission (LA)**
- **Lake Charles Harbor/Terminal District (LA)**
- **Manatee County Port Authority (FL)**
- **Port of New Orleans (LA)**
- **Orange County Navigation Port District (TX)**
- **Port of Pensacola (FL)**
- **Port of Port Arthur Navigation District (TX)**
- **Port of Shreveport-Bossier (LA)**
- **South Louisiana Port Commission**
- **St. Bernard Port/Harbor/Terminal District (LA)**
- **Tampa Port Authority (FL)**

FY 1998 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES GULF [19 Ports]		ALABAMA STATE DOCKS DEPT.	BATON ROUGE PORT COMMISS. (LA)	PORT OF CORPUS CHRISTI AUTHORITY (TX)	PORT OF GALVESTON (TX)	PORT OF GULFPORT (MISS. STATE PORT AUTH.)	PORT OF HOUSTON (TX)	PORT OF NEW ORLEANS (LA)	MANATEE COUNTY PORT AUTH. (FL)	ORANGE COUNTY PORT DIST. (TX)	PORT OF PENSACOLA (FL)	PORT OF PORT ARTHUR NAVIG. DIST. (TX)	PORT OF SHREVEPORT-Bossier (LA)	SOUTH LOUISIANA PORT COMMISSION	ST. BERNARD PORT/HARBOR/TERM DIST. (LA)	TAMPA PORT AUTHORITY (FL)	GULF (TOTALS [19 ports])
SALES OFFICES																	
Foreign Offices																	
Domestic Offices																	
CARGO REPORT (Actual Numbers -- In short tons)																	
Breakbulk																	
Automobiles																	
Other RORO																	
Containerized																	
Dry Bulk																	
Liquid Bulk																	
TOTAL (short tons)																	
14,998.554	6,777.846	2,760.932	84,524.970	873.318	8,194.824	1,824.285	24,868.152	15,000	5,530.796	40,108.486	582	392,000	374,927	245,315,403	738,778	12,143,036	449,441,639
RAIRO ANALYSIS																	
Op. Ratio (Op. Expenses / Op. Revenue)																	
Op. Margin (Op. Income / Op. Revenue)																	
Current Ratio (Curr. As / Curr. Lnts. Pav. Curr. Ass.)																	
Net Income / Op. Revenue																	
Net Income + Bond Int. / Total Assets																	
Net Income / Net PP&E																	
(Op. Income + Deprec.) / Gross PP&E																	
Op. Income / Net PP&E																	
(Op. Income + Deprec.) / Op. Revenue																	
Long-Term Debt / Total Equity																	
Avg # Days Sales Uncollected (Net A/R / (Op. Rev/360))																	
NOTES																	

NOTES

Note: Total Equity is broken down as follows:

Ret. Earnings
Resir.
\$500,000;
Ret. Earnings
Unestr.
\$3,449,040;
and invest. in
Fixed Assets
\$16,277,174.

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

PORTS OF UNITED STATES & CANADA NORTH PACIFIC [11 Ports]

- Port of Anchorage (AK)
- Port of Bellingham (WA)
- Port of Everett (WA)
- Port of Longview (WA)
- Port of Portland (OR)
- Port of Seattle (WA)
- Port of Tacoma (WA)
- Port of Vancouver (WA) (USA)
- Nanaimo Port Authority, BC (CAN)
- Prince Rupert Port Authority, BC (CAN)
- Vancouver Port Authority, BC (CAN)

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES & CANADA NORTH PACIFIC [11 Ports]		PORT OF ANCHORAGE (AK)	PORT OF BELLINGHAM (WA)	PORT OF EVERETT (WA)	PORT OF LONGVIEW (WA)	PORT OF PORTLAND (OR)	PORT OF SEATTLE (WA)	PORT OF TACOMA (WA)	PORT OF VANCOUVER (WA) (USA)	U.S./NORTH PACIFIC TOTALS (8 PORTS)	NANAIMO PORT AUTHORITY BC (CANADA)	PRINCE RUPERT PORT AUTHORITY, BC (CANADA)	VANCOUVER PORT AUTHORITY, BC (CANADA)	
OPERATING STATUS	PLANNING (Strategic/Marketing)/Financial/Development)	OP Strat/Fin Spec/Pur.Nav. Dist.	OP All Spec/Pur.Nav. Dist.	OP Strategic Spec/Pur.Nav. Dist.	OP All Spec/Pur.Nav. Dist.	LTDOP All Municipal Corp.	LTDOP All Municipal Corp.	LTDOP All Municipal Corp.	LTDOP All Municipal Corp.	OP All Canada Port Authority	LTDOP All Canada Port Authority	LTDOP All Canada Port Authority		
OPERATING REVENUE														
Marine	NONOP Strat/Fin Municipal	5,115 2,501	1,391 689	5,925 7,268	19,556 270	4,914 46,154	30,670 40,223	17,015 5,232	90,955 169,955	3,659 3,411	1,144 3,455	27,948 22,770		
Other	TOTAL	7,616 2,080	13,193 49	19,826 471	51,068 1,387	57,238 1,170	11,801 23,088	260,910 1,190	4,003 1,821	4,555 224	50,717 5,883			
OPERATING EXPENSES														
Operating & Maintenance	Security	2,608 285	1,597 131	6,218 49	14,110 5	37,047 1,387	60,623 8,630	23,088 6,380	3,538 2,003	1,144 23,065	569 895	2,034 277		
Sales Promotion/Trade Development	Other Administration	901 3,211	13 1,461	1,399 3,634	1,571 1,734	8,630 8,799	31,336 15,504	15,504 9,281	3,377 247,663	1,144 3,896	13,749 10,932	1,381 3,992		
Depreciation	TOTAL	7,040 3,251	11,251 17,891	50,562 100,559	47,788 100,559						33,098 3,992			
OPERATING INCOME														
OTHER INCOME (EXPENSES)		576 973 (465)	(1,170) (414)	1,942 1,423 (1,255)	1,935 557 (955)	506 2,026 (20,798)	9,450 4,764 (6,832)	13,248 1,313 (912)	107 11,061 (31,631)		564 271	17,670 655		
Interest Earned	Bond Interest Exp.													
Tax Levies	Contributions	79 593	(79) (414)	3,306 67 3,407	2,201 135 1,282	35,542 3,466 20,266	6,548 12,385 2,096	5,362 1,355 2,786	1,155 1,177 2,786	1,155 1,177 30,016				
Other	TOTAL	1,169 (1,684)	1,169 (1,684)	5,349 5,349	3,212 3,212	11,954 11,954	11,954 11,954	5,106 5,106	42,758 (4)	1,107 1,107	12,424 12,424			
ASSETS														
Cash & Investments	Gross Accounts Receivable (Gross A/R)	1,592 831 5	24,567 1,449 370	19,225 2,936 2,936	7,101 459 6,812	33,349 7,777 7,770	77,227 19,659 758	180,227 20,089	9,380 8,109	5,558 8,185	21,752 8,109			
Less: Reserve for Bad Debts	Net Accounts Receivable (Net A/R)	826 514	26,387	242 242 22,403	4,547 5,175 44,538	5,175 2,051 90,221	12,729 20,381 27,026	17,526 12,899 213,508	2,089 141 11,589	1,845 140 7,543	29,882 29,882			
Other Current Assets	TOTAL CURRENT ASSETS	2,933												
INVESTMENT IN PLANT, PROPERTY, & EQUIPMENT (PP&E)														
Land	Buildings	7,248 3,148 81,495	2,239 16,593 22,208	24,437 17,359 31,747	432,291 59,763 264,033	134,288 29,734 56,167	617,039 541,466 74,151	14,270 6,681 17,526	42,459 61,908 200,235					
Other Improvements	Equipment	4,155 96,046	1,570 42,610	16,141 170,744	88,171 124,589	4,638 1,252,515	4,638 224,589 546,225	2,264 49,044						
GROSS INVESTMENT IN PP&E	Accumulated Depreciation	(38,978) 6,635	(15,981) 502	263,262 (12,255) 13,061	(191,721) 60,264 151,271	107,165 (27,498) 17,055	107,165 (27,498) 22,717	50,478 (27,498) 12,000	84,110 (20,614)	371,250 (109,414)				
Construction in Progress	NET INVESTMENT IN PP&E	62,703 27,151	139,440	66,020 1,040,281	95,142 1,933,578	371,570	95,142 1,933,578	140 140	23,070	63,496 263,163				
Restricted Assets	All Other Assets	9,711 3,364	5,323 4,586	2,965 8,091	7,477 4,046	4,365 42,771	28,861 92,828	286	71,041	16,709 309,753				
TOTAL ASSETS		28,711	175,736	99,479	1,088,835	469,269	169,324	2,081,354						

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES & CANADA NORTH PACIFIC [11 Ports]		PORT OF ANCHORAGE (AK)	PORT OF BELLINGHAM (WA)	PORT OF EVERETT (WA)	PORT OF LONGVIEW (WA)	PORT OF PORTLAND (OR)	PORT OF SEATTLE (WA)	PORT OF TACOMA (WA)	PORT OF VANCOUVER (WA) (USA)	U.S. NORTH PACIFIC TOTALS [8 PORTS]	NANAIMO PORT AUTHORITY, BC (CANADA)	VANCOUVER PORT AUTHORITY, BC (CANADA)	PRINCE RUPERT PORT AUTHORITY, BC (CANADA)
LIABILITIES													
Current Liabilities Payable from Current Assets													
Current Liabilities Payable from Restricted Assets													
SUB-TOTAL CURRENT LIABILITIES													
Long-Term Debt													
TOTAL LIABILITIES													
EQUITY													
Contributed Capital – Net													
Retained Earnings -- Restricted													
Retained Earnings -- Unrestricted													
TOTAL EQUITY													
TOTAL LIABILITIES & EQUITY													
OUTSTANDING BONDS													
Revenue Bonds													
G.O. Bonds													
Commercial Paper													
Conduit Financing Debt													
Other Debt													
TOTAL DEBT SERVICE													
Principal													
Interest													
TOTAL CONTRIBUTIONS, DONATIONS, & GRANTS RECEIVED IN FY 1999													
Source Type													
Amount (\$ 000s)													
Matching Funds (\$ 000s or %)													
Purpose													
Source Type													
Amount (\$ 000s)													
Matching Funds (\$ 000s or %)													
Purpose													

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES & CANADA NORTH PACIFIC [11 Ports]		PORT OF ANCHORAGE (AK)	PORT OF BELLINGHAM (WA)	PORT OF EVERETT (WA)	PORT OF LONGVIEW (WA)	PORT OF PORTLAND (OR)	PORT OF SEATTLE (WA)	PORT OF TACOMA (WA)	PORT OF VANCOUVER (WA) (USA)	U.S. / NORTH PACIFIC TOTALS [8 PORTS]	NANAIMO PORT AUTHORITY, BC (CANADA)	PRINCE RUPERT PORT AUTHORITY, BC (CANADA)	VANCOUVER PORT AUTHORITY, BC (CANADA)
SALES OFFICES													
Foreign Offices													
Foreign Personnel													
Domestic Offices	1	1	1	1	1	4	5	5					
Domestic Personnel													
CARGO REPORT (Actual Numbers - in short tons)													
Breakbulk	3,613	145,630	260,089	743,109	721,111	523,003	117,837	414,091	2,937,983	211,769	631,262	4,273,566	
Automobiles	855,636					361,311	91,105	175,960	55,597				
Other RollOn/RollOff	742,757					13,977	162,773	11,814,170	9,320,496	799	21,915,958		4,585
Containerized	98,614	59,146	351,371	1,429,788	7,383,586	2,070,499	6,142,172	4,900,617	22,132,793		8,857,413	52,357,759	
Dry Bulk	14,178					28,791	2,035,271	235,700	3,262,544			50,400	5,576,786
Liquid Bulk	948,603									113,779			
TOTAL (short tons)	2,647,423	218,955	644,219	2,186,874	8,133,488	16,534,048	15,756,465	5,306,804	51,428,276	325,548	9,543,660	71,212,616	
RATIO ANALYSIS													
Op. Ratio (Op. Expenses / Op. Revenue)	92.4%	156.3%	85.3%	90.2%	99.0%	102.4%	83.5%	80.0%			97.3%	87.6%	
Op. Margin (Op. Income / Op. Revenue)	7.6%	-56.3%	14.7%	9.8%	1.0%	-2.4%	16.5%	20.0%			2.7%	12.4%	
Current Ratio (Cur. Ass. / Cur. Liabs. Pay. Curr. Ass.)	1.85	N/A	19.22	4.57	N/A	N/A	5.95	4.83			15.39	9.80	
Net Income / Op. Revenue	15.3%	-76.2%	40.5%	16.2%	0.0%	18.3%	20.2%	44.0%			-0.1%	24.3%	
(Net Income + Bond Int. Exp.) / Total Assets	2.1%	N/A	3.8%	4.2%	N/A	3.8%	3.9%	3.6%			0.0%	1.6%	
Net Income / Net PP&E	1.9%	-5.8%	3.8%	4.9%	0.0%	1.7%	3.1%	5.4%			0.0%	1.7%	
Net Income / Net PP&E	3.9%	0.7%	3.3%	4.1%	3.5%	2.3%	4.6%	5.3%			2.3%	2.3%	
(Op. Income + Deprec.) / Gross PP&E	0.9%	-4.3%	1.4%	2.9%	0.3%	-0.2%	2.5%	2.4%			0.5%	0.9%	
Op. Income / Net PP&E	49.7%	14.0%	42.3%	18.5%	18.5%	29.5%	49.1%	28.5%			42.9%	56.2%	
(Op. Income + Deprec.) / Op. Revenue											0.0%	0.0%	
Long-Term Debt / Total Equity	9.5%	15.4%	63.7%	42.2%	N/A	42.2%	67.9%				0.0%	11.5%	
Allow. for Bad Debts (Rev Bad Debts / Gross A/R)	0.6%	N/A	0.0%	3.1%	6.5%	0	1.6%				0.0%	0.4%	
Avg # Days Sales Uncollected (Net A/R / (Op.Rev/360))	39	0	40	53	24	49	24	188			146	57	
NOTES													

(1) Cargo totals exclude autos and container from Portland (OR).
 (2) All currency is in US\$.
 (3) Cargo tonnage in metric tons.

All currency is in Canadian dollars.

(1) Balance Sheet liabilities and equity were not available.
 (2) Not all cargo figures are listed in tons -- autos are quoted in units, containerized, by containers. Total cargo tonnage excludes autos and containers.

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

PORTS OF UNITED STATES SOUTH PACIFIC [11 Ports]

- Port of Hueneme (CA)
- Port of Long Beach (CA)
- Port of Los Angeles (CA)
- Port of Oakland (CA)
- Port of Redwood City (CA)
- Sacramento/Yolo Port District (CA)
- San Diego Unified Port District (CA)
- Port of San Francisco (CA)
- Stockton Port District (CA)
- Port Authority of Guam
- Commonwealth Ports Authority (Saipan)

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH PACIFIC [11 Ports]			PORT OF HUENEME (CA)	PORT OF LONG BEACH (CA)	PORT OF LOS ANGELES (CA)	PORT OF OAKLAND (CA)	SACRAMENTO/YOLO PORT DISTRICT (CA)	PORt OF SAN FRANCISCO (CA)	STOCKTON PORT DISTRICT (CA)	U.S. SOUTH PACIFIC TOTALS [9 PORTS]	PORT AUTHORITY OF GUAM	COMMONWEALTH PORTS AUTHORITY, SAIPAN
OPERATING STATUS PLANNING (Strategic/Marketing/Financial/Development) PORT TYPE	NONOP All Spec.Purp.Nav. Dist.	NONOP Fin/Dev Municipal	NONOP All Municipal	NONOP All Spec.Purp.Nav. Dist.	NONOP Financial Municipal	LTDOP Strat/Mktg/Dev Spec.Purp.Nav. Dist.	OP All Spec.Purp.Nav. Dist.	NONOP All Municipal	OP Financial Spec.Purp.Nav. Dist.	OP Development State	OP Strat/Fin State	
OPERATING REVENUE												
Marine	6,211	182,335	171,798	65,723	1,718	4,807	6,945	9,387	448,944	21,800	3,540	
Other	1,163	16,128	40,807	7,603	2,003	5,248	35,814	4,876	113,642	4,205	833	
TOTAL	7,374	198,483	212,605	73,325	3,721	10,035	11,212	42,759	573,797	26,006	4,374	
OPERATING EXPENSES												
Operating & Maintenance	3,535	23,118	62,555	17,448	676	4,887	9,020	15,016	6,896	143,291	16,440	
Security	100	8,786	5,192	82	82	281	531	930	16,658	1,508	1,228	
Sales Promotion/Trade Development	246	933	2,820	840	114	184	1,113	786	8,889	10,884	118	
Other Administration	9,115	16,346	8,028	695	1,931	1,424	10,257	3,627	51,423	3,194	1,735	
Depreciation	1,702	49,187	56,081	15,167	473	1,750	4,424	6,389	1,590	138,813		
TOTAL	5,582	91,139	142,994	41,523	2,041	9,181	17,487	33,315	13,829	357,071	32,026	
OPERATING INCOME												
OTHER INCOME (EXPENSES)	1,792	107,344	69,611	31,803	1,680	874	(6,256)	9,444	434	216,726	(6,020)	
Interest Earned	384	14,965	11,041	571	222	2,687	513	30,383	296		371	
Bond Interest Exp.	(1,039)	(47,278)	(36,611)	(21,059)	(555)	(95)	(3,541)	(728)	(111,766)		(2,219)	
Tax Levies												
Contributions	(193)	(13,523)	(1,195)	565	55	(92)	250	102	(14,031)		(53)	
Other	(848)	(45,835)	(26,765)	582	(678)	(92)	(604)	(113)	(95,412)		(1,881)	
TOTAL	94	61,509	42,846	10,743	2,262	196	(6,348)	8,840	321	121,313	(2,186)	
NET INCOME												
ASSETS												
Cash & Investments	5,136	94,785	192,633	107,490	5,398	1,835	12,617	41,040	7,413	580,345	3,922	
Gross Accounts Receivable (Gross A/R)	1,284	37,092	34,022	2,080	415	1,148	12,320	1,321	1,210	50,044	894	
Less: Reserve for Bad Debts	15	21	36				1,016	685	23	8,820	2,077	
Net Accounts Receivable (Net A/R)	1,279	37,071	31,942	24,816	415	1,146	11,305	656	1,187	109,817	628	
Other Current Assets	814	3,752	71,016	4,277	113	119	8,868	8,831	222	97,812	2,496	
TOTAL CURRENT ASSETS	7,229	135,608	295,591	13,583	5,923	3,100	144,589	50,527	8,822	787,972	11,548	
INVESTMENT IN PLANT, PROPERTY, & EQUIPMENT (PP&E)												
Land	9,181	756,024	487,920	174,439	2,572	6,319	124,998	116,866	4,923	1,663,243	3,563	
Buildings	21,350	1,096,379	999,333	825,603	10,871	50,033	578,441	209,229	40,499	3,831,707	464	
Other Improvements	31,446	274,352	437,045	36,819	125,531	337	4,188	7,862	13,374	955,270	1,747	
Equipment	617	11,612						20,989		22,117	286	
GROSS INVESTMENT IN PP&E	62,656	2,138,366	1,941,117	1,125,573	21,383	60,490	928,952	58,796	74,574	63,778	61,505	
Accumulated Depreciation	(17,283)	(443,901)	(480,089)	(343,654)	(7,780)	(28,175)	(354,586)	(137,820)	(1,846,095)	(32,340)	(6,497)	
Construction in Progress	9,521	176,469	935,689	166,274	7,219	38,372	15,502	1,164	1,055,184	843	886	
NET INVESTMENT IN PP&E	51,884	1,870,935	2,096,727	948,194	21,567	38,534	612,738	211,738	28,154	5,880,481	43,077	

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH PACIFIC [11 Ports]		PORT OF HUENEME (CA)	PORT OF LONG BEACH (CA)	PORT OF LOS ANGELES (CA)	PORT OF OAKLAND (CA)	PORT OF REDWOOD CITY (CA)	SACRAMENTO/YOLO PORT DISTRICT (CA)	SAN DIEGO UNIFIED PORT DISTRICT (CA)	PORT OF SAN FRANCISCO (CA)	STOCKTON PORT DISTRICT (CA)	U.S. SOUTH PACIFIC TOTALS (9 PORTS)	PORT AUTHORITY OF GUAM	COMMONWEALTH PORTS AUTHORITY, SAIPAN
Restricted Assets	10,862	150,066	8,041	81,339	5,921	3,025	24,257	19,750	1,967	305,028	4,656	4,656	
All Other Assets	1,328	58,426	30,782	17,267	595	236	53,074	5,586	554	167,848	906	906	
TOTAL ASSETS	71,113	2,215,034	2,431,141	1,183,383	34,008	44,895	834,658	287,600	39,497	7,141,327	54,625	68,295	
LIABILITIES													
Current Liabilities Payable from Current Assets	1,264	57,897	99,642	77,848	986	2,689	26,516	11,521	552	278,915	3,795	3,795	
Current Liabilities Payable from Restricted Assets	1,346	71,642	24,079	216	1,105	24,937	7,831	2,289	113,451	133,451	1,515	1,515	
SUB-TOTAL CURRENT LIABILITIES	2,610	129,540	99,642	101,926	1,202	3,794	51,453	19,358	2,841	412,386	3,795	3,795	
Long-Term Debt	26,984	816,886	825,144	597,772	11,157	14,390	86,512	57,986	12,275	2,449,096	24,120	24,120	
TOTAL LIABILITIES	29,574	946,426	924,786	699,698	12,358	18,184	137,985	77,354	15,116	2,861,481	27,915	43,666	
EQUITY													
Contributed Capital -- Net	9,023	85,416	127,359	135,627	4,071	1,358	131,611	21,101	3,935	519,501	35,873	35,873	
Retained Earnings -- Restricted	32,516	1,183,193	1,378,986	348,057	5,709	1,082	535,892	53,892	542,653	3,217,712	13,979	13,979	
Retained Earnings -- Unrestricted	41,539	1,268,609	1,506,355	483,685	11,868	24,271	29,220	189,145	20,446	(9,164)	26,710	26,710	
TOTAL EQUITY	71,113	2,215,034	2,431,141	1,183,383	34,008	44,895	834,658	287,600	39,497	7,141,327	54,625	68,295	
OUTSTANDING BONDS													
Revenue Bonds	28,745	705,270	779,679	374,789	10,945	12,815	43,345	12,670	1,968,238	1,968,238			
G.O. Bonds		135,150		45,768			5,800		5,800	5,800			
Commercial Paper										180,918			
Conduit Financing Debt													
Other Debt													
TOTAL DEBT SERVICE	28,745	840,420	79,679	420,536	11,727	12,815	60,129	12,670	2,168,716	2,168,716	1,178	1,178	
Principal	2,515	52,721	7,331	160,297	21	1,513	4,000	310	228,708	228,708			
Interest	1,267	47,278	46,602	22,728	591	1,091	2,982	728	123,267	123,267			
TOTAL CONTRACTIONS, DONATIONS, & GRANTS RECEIVED IN FY 1999	3,782	99,999	53,933	183,025	812	2,604	6,992	1,039	351,976	351,976	2,471	2,471	
Source Type	Federal EDA		Federal PADP	State ISTEA	Federal ISTEA	Alameda St. grade separation	Prelim. planning & environs.	Federal HIDTA	Federal ISTEA	Federal HIDTA	State Coastal Conservancy	Federal	
Amount (\$ 000s)	2,303	2,275	—	—	—	Freeway/street improvements	documents for joint intermodal terminal	30	116	30	309	1,141	
Matching Funds (\$ 000s or %)	760	1,677	1,750	—	—	Alameda St. grade separation	Facility Improvement	—	—	—	—	1,360	
Purpose	1,267	47,278	46,602	22,728	591	1,091	6,992	1,039	2,604	2,604	Facility Improvement	83	
Source Type	Federal Infrastructure Improvement		Federal	Harbor Police	Marine Task Force	Seaside Ave. Way	Seaside Ave. Way	Federal	—	—	Disaster reimbursement	3,649	
Amount (\$ 000s)	12,681	—	—	—	—	Seaside Ave. Way	Seaside Ave. Way	—	—	—			
Matching Funds (\$ 000s or %)	—	—	—	—	—	Seaside Ave. Way	Seaside Ave. Way	—	—	—			
Purpose						Seaside Ave. Way	Seaside Ave. Way	—	—	—			

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

UNITED STATES SOUTH PACIFIC [11 Ports]									COMMONWEALTH PORTS AUTHORITY, SAIPAN			
SALES OFFICES			PORT OF HUENEME (CA)	PORT OF LONG BEACH (CA)	PORT OF LOS ANGELES (CA)	PORT OF OAKLAND (CA)	PORT OF REDWOOD CITY (CA)	SACRAMENTO/YOLO PORT DISTRICT (CA)	PORT OF SAN FRANCISCO (CA)	STOCKTON PORT DISTRICT (CA)	U.S. SOUTH PACIFIC TOTALS (9 PORTS)	PORT AUTHORITY OF GUAM
Foreign Offices			1	1	9 18	1	1	1	4	4	14 23	
Foreign Personnel					1	1	1	1	1	1	8 278	
Domestic Personnel			2	4		6	10	2	28	224		
CARGO REPORT (Actual Numbers ... in short tons)												
Breakbulk	725,649	4,919,738	288,145	198,747	573,482	29,723	183,600	6,887,361	91,937	24,180		
Automobiles	237,256	391,081	1,068,000	N/A	320,916			949,253	30,217	14,048		
Other R/O/R/O	40,455		N/A	21,821,569	1,042,009	1,011,000	49,414,025	40,455	5,981		1,823,410	637,447
Containerized	27,592,456	65,734,000	891,132	675,079	1,213,627	50,480	12,246,533				31,170,922	1,992
Dry Bulk	7,460,886	5,074,000	10,251,000	707,747			698,800					677,667
Liquid Bulk	175,921	29,539,974			23,708,593	1,042,009	871,826	2,155,505	1,077,984	1,951,525		
TOTAL (short tons)	1,178,281	69,904,135	82,127,000				1,844,200	100,708,549				
RATIO ANALYSIS												
Op. Ratio (Op. Expenses / Op. Revenue)	75.7%	45.9%	67.3%	56.6%	54.9%	91.3%	155.8%	77.9%	97.0%	123.1%	70.4%	
Op. Margin (Op. Income / Op. Revenue)	24.3%	54.1%	32.7%	43.4%	45.1%	8.7%	-55.8%	22.1%	3.0%	-23.1%	28.6%	
Current Ratio (Curr. Ass. / Curr. Liabs. Pay. Curr. Ass.)	5.72	2.34	2.97	1.75	6.01	1.15	5.45	4.38	15.98	3.04	3.03	
Net Income / Op. Revenue	12.8%	31.0%	20.2%	14.7%	60.8%	1.9%	-56.6%	20.7%	2.3%	-8.4%	-13.4%	
(Net Income + Bond Int. Exp.) / Total Assets	2.8%	4.9%	3.3%	2.7%	8.3%	2.6%	-0.8%	4.3%	2.7%	-4.0%	-2.4%	
Net Income / Net PP&E	1.8%	3.3%	2.0%	1.1%	10.5%	0.5%	-1.0%	4.2%	1.1%	-5.1%	-1.0%	
(Op. Income + Deprec.) / Gross PP&E	5.6%	7.3%	6.5%	4.2%	10.1%	4.4%	-0.2%	4.7%	3.4%	-3.8%	4.7%	
Op. Income / Net PP&E	3.5%	5.7%	3.3%	3.4%	7.8%	2.3%	-1.0%	4.5%	1.5%	-14.0%	2.2%	
(Op. Income + Deprec.) / Op. Revenue	47.4%	78.9%	58.1%	64.1%	57.9%	26.5%	-16.3%	37.1%	14.2%	-10.9%	68.3%	
Long-Term Debt / Total Equity	64.9%	64.4%	54.8%	123.6%	51.5%	53.9%	12.4%	27.6%	50.3%	90.3%	171.1%	
Avg. # Days Sales Uncollected (Net AIR / Op.Rev/360)	62	67	54	6.1%	N/A	0.0%	0.0%	8.2%	50.3%	41.2%	29.8%	
NOTES												
Cargo tonnage quoted in Revenue Tons.												

(1) Cargo totals exclude Los Angeles and San Francisco.

(1) Consolidated balance sheet used, which contains all operations (airport, marine, investments (in balance sheet) includes restricted cash and short-term investments of \$10,170,384 and restricted bond proceeds held by trustee of \$61,782.

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

PORTS OF GREAT LAKES & EASTERN CANADA [9 Ports]

- Detroit/Wayne County Port Authority (MI)
- Seaway Port Authority of Duluth (MN)
- Port of Green Bay (WI)
- Toledo-Lucas County Port Authority (OH)
- Halifax Port Authority, NS (CAN)
- Hamilton Harbour Commissioners, Ontario (CAN)
- Montreal Port Authority, Quebec (CAN)
- Saint John Port Authority, NB (CAN)
- St. John's Port Authority, NF (CAN)

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

GREAT LAKES & EASTERN CANADA [9 Ports]		DETROIT/WAYNE COUNTY PORT AUTHORITY (MI)	SEAWAY PORT AUTHORITY OF DULUTH (MN)	PORT OF GREEN BAY (WI)	TOLEDO-LUCAS COUNTY PORT AUTHORITY (OH)	U.S. GREAT LAKES TOTALS [4 PORTS]	HAMILTON HARBOUR COMMISSIONERS, ONTARIO (CANADA)	MONTRÉAL PORT AUTHORITY, QUEBEC (CANADA)	SAINT JOHN PORT AUTHORITY, NB (CANADA)	ST. JOHN'S PORT AUTHORITY, NF (CANADA)	
OPERATING STATUS PLANNING (Strategic/Marketing/Financial) Development PORT TYPE		NONOP Strategic State		NONOP Strat/Mktg County		NONOP Strat/Fin Nav Dist.		NONOP Strat/Fin Harbour Commission		NONOP All Canada Port Authority	
OPERATING REVENUE		NONOP Mitg/Fin/Dev Spec/Purp.Nav Dist.		NONOP Strat/Mktg County		NONOP Strat/Fin Nav Dist.		NONOP Strat/Fin Harbour Commission		NONOP All Canada Port Authority	
Operating Revenue		68	6	628	696	1,575	2,134	8,578	2,064	34,690	3,815
Marine		503	913	1,416	56	1,575	913	2,035	10,880	5,550	2,738
Other							2,891	10,613	12,944	40,240	6,553
TOTAL											
OPERATING EXPENSES											
Operating & Maintenance											
Security							6	477	288	169	180
Sales/Promotion/Trade Development							736	491	1,313	564	51
Other Administration							687	881	2,958	8,088	940
Depreciation							336	837	2,248	6,952	503
TOTAL							1,832	1,253	3,085	7,773	10,918
OPERATING INCOME							(416)	321	(95)	2,840	2,026
								321			470
122		71				247	389	62			
								(236)			
Interest Earned								71	0		
Bond Interest Exp.								500	350	(351)	
Tax Levies								622	889	(525)	
Contributions									647	647	
Other											
TOTAL								208	127	2,315	2,673
NET INCOME											
ASSETS											
Cash & Investments											
Gross Accounts Receivable (Gross A/R)											
Less: Reserve for Bad Debts											
Net Accounts Receivable (Net A/R)											
Other Current Assets											
TOTAL CURRENT ASSETS											
INVESTMENT IN PLANT, PROPERTY, & EQUIPMENT (PP&E)											
Land											
Buildings											
Other Improvements											
Equipment											
GROSS INVESTMENT IN PP&E											
Accumulated Depreciation											
Construction in Progress											
NET INVESTMENT IN PP&E											
832		8,445				1,882	30,717	41,856	63,760	109,819	38,442

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

GREAT LAKES & EASTERN CANADA [9 Ports]		DETROIT/WAYNE COUNTY PORT AUTHORITY (MI)	SEAWAY PORT AUTHORITY OF DULUTH (MN)	PORT OF GREEN BAY (WI)	TOLEDO/LUCAS COUNTY PORT AUTHORITY (OH)	U.S. GREAT LAKES TOTALS [PORTS]	HAMILTON HARBOUR COMMISSIONERS, ONTARIO (CANADA)	MONTRÉAL PORT AUTHORITY, QUÉBEC (CANADA)	SAINT JOHN PORT AUTHORITY, NB (CANADA)	ST. JOHN'S PORT AUTHORITY, NF (CANADA)
Restricted Assets						545		30,445	3,484	4
All Other Assets	TOTAL ASSETS	13 1,108	545 172 11,631	2,322 <u>45,313</u>	13,921 <u>50,374</u>	14,106	51 59,533	186,348	48,238	13,027
LIABILITIES										
Current Liabilities Payable from Current Assets						74	585	3,126	2,302	2,144
Current Liabilities Payable from Restricted Assets		77	434 324			74	324			356
SUB-TOTAL CURRENT LIABILITIES		77	758			74	909	3,126	2,302	2,144
Long-Term Debt		834 911	82 840			74	916	5,220	2,384	355
TOTAL LIABILITIES						74	1,825	8,346	2,302	2,386
EQUITY										
Contributed Capital -- Net						6,627	14,085	34,151	168,458	41,106
Retained Earnings -- Restricted						38,611	38,611			12,281
Retained Earnings -- Unrestricted		186 198	3,333 10,791			3,529	17,036	2,333	4,746	257
TOTAL EQUITY		1,108	11,631			45,239	58,226	51,187	171,392	45,852
TOTAL LIABILITIES & EQUITY						45,313	58,052	59,533	80,887	186,348
OUTSTANDING BONDS										
Revenue Bonds										
G.O. Bonds										
Commercial Paper										
Conduit Financing Debt										
Other Debt										
TOTAL DEBT SERVICE										
Principal Interest										
TOTAL DEBT SERVICE										
CONTRIBUTIONS, DONATIONS, & GRANTS RECEIVED IN FY 1999										
Source										
Type										
Amount (\$ 000s)										
Matching Funds (\$ 000s or %)										
Purpose										
SALES OFFICES										
Foreign Offices										
Foreign Personnel										
Domestic Offices										
Domestic Personnel										
1										
			6							
						1				
							1			
								1		
									1	
										1
										9
										4

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

FY 1999 PUBLIC PORT FINANCE SURVEY (US\$ 000s)

GREAT LAKES & EASTERN CANADA [8 Ports]		DETROIT/WAYNE COUNTY PORT AUTHORITY (MI)	SEAWAY PORT AUTHORITY OF DULUTH (MN)	PORT OF GREEN BAY (WI)	TOLEDO-LUCAS COUNTY PORT AUTHORITY (OH)	U.S. GREAT LAKES TOTALS (4 PORTS)	HALIFAX PORT AUTHORITY, NS (CANADA)	HAMILTON HARBOUR COMMISSIONERS, ONTARIO (CANADA)	MONTRÉAL PORT AUTHORITY, QC (CANADA)	SAINt JOHN PORT AUTHORITY, NB (CANADA)	ST. JOHN'S PORT AUTHORITY, NF (CANADA)
CARGO REPORT (Actual Numbers - In short tons)				27,368		27,368	209,310 134,440 130,790 4,150,380	678,591	741,903	730,732	75,928 26,686 114,022 424,575
Breakbulk							45,105,410 42,09,430	10,504,412 4,585,802	314,444 1,695,890	343,971	19,254,786
Automobiles				1,696,262	29,733	75,181	8,818,610	11,526,621	20,861,923		598,518
Other ROI/RO				43,409,128	45,384	1,728,076	45,207,986				1,308,838
Containerized											
Dry Bulk											
Liquid Bulk											
TOTAL (short tons)				43,481,880		1,728,076					
RATIO ANALYSIS											
Op. Ratio (Op. Expenses / Op. Revenue)											
Op. Margin (Op. Income / Op. Revenue)											
Current Ratio (Curr. Ass. / Curr. Liabs. Pay. Curr. Ass.)											
Net Income / Op. Revenue											
(Net Income + Bond Int. Exp.) / Total Assets											
Net Income / Net PP&E											
(Op. Income + Deprec.) / Gross PP&E											
Op. Income / Net PP&E											
(Op. Income + Deprec.) / Op. Revenue											
(Op. Income + Deprec.) / Op. Revenue											
Long-term Debt / Total Equity											
Allow. for Bad Debts (Rsv. Bad Debts / Gross A/R)											
Avg # Days Sales Uncollected (Net A/R / Op.Rev/360)											
NOTES		There was no income reported, because the port does not have any marine operations.		Two balance sheet items were renamed: "All Other Assets" is "Interdivisional Receivable"; while "Retained Earnings - Restricted" is now called "Retained Earnings - Reinvested in Facilities".		All currency is in US\$.		All currency is in CDNs.	(1) All currency is in US\$, using exchange rate of 1.463. (2) Cargo tonnage reported in METRIC TONS.		

IMPORTANT: TOTALS MAY NOT ADD UP DUE TO EITHER ROUNDING OR THE FACT THAT SOME RESPONDENTS DID NOT PROVIDE DETAILED BREAKDOWNS OF DOLLAR AMOUNTS.

APPENDIX

Blank FY 1999 AAPA Port Finance Survey Questionnaire

FY 1999 AAPA PORT FINANCE SURVEY QUESTIONNAIRE
(Please report only information relative to your port's marine operations)

PORT: _____

City/State: _____

Prepared by: _____

Title: _____

Phone: _____

Fax: _____

Email: _____

For the fiscal year ended: _____, 1999 [no later than 12/31/99]

NOTES: a) Return by July 7, 2000, to AAPA.
 b) Put currency in ACTUAL U.S. DOLLARS, rounded to nearest dollar.

STATEMENT OF EARNINGS (FY 1999)
(Actual U.S. Dollars)

Line	Description	Amount (Actual US\$)	Line
1	Operating Revenue:		1
2	Marine Terminals (Pier Leases, Tariff Charges)	\$	2
3	Other Marine Terminal Revenue (Warehouse, Land & Bldg. Rentals, etc.)		3
4	Total Operating Revenue [2+3]	\$	4
5	Operating Expenses (Marine Related):		5
6	Operating and Maintenance	\$	6
7	Security		7
8	Sales Promotion/Trade Development		8
9	All Other Administration		9
10	Depreciation		10
11	Total Operating Expenses [sum (6..10)]	\$	11
12	Operating Income [4-11]	\$	12
13	Other Income (Expenses)		13
14	Interest Earned	\$.00	14
15	Bond Interest Expense (see section 2, p.3)	()	15
16	Tax Levies		16
17	Contributions (total from section 3, p. 3)		17
18	Other Items (Specify): _____ _____ _____		18 19 20 21
25	Total Other Income (Expense) [sum (14..24)]	\$	22 23 24 25
26	NET INCOME [12+25]	\$	26

BALANCE SHEET (FY 1999)
(Actual U.S. Dollars)

Line	Description	Amount (Actual US\$)	Line
27	ASSETS		27
28	Current Assets:		28
29	Cash and Investments	\$.00	29
30	Trade Accounts Receivable (Gross)	\$.00	30
31	Less: Reserve for Bad Debts		31
32	Net Trade Accounts Receivable [30-31]	\$.00	32
33	Other Current Assets		33
34	Total Current Assets [29+32+33]	\$.00	34
35	Investment in Plant, Property and Equipment:		35
36	Land	\$.00	36
37	Buildings		37
38	Other Improvements		38
39	Equipment		39
40	Total [sum(36..39)]	\$.00	40
41	Less: Accumulated Depreciation	()	41
42	Construction in Progress		42
43	Net Investment in Plant, Prop. & Equip. [sum (40..42)]	\$.00	43
44	Restricted Assets		44
45	All Other Assets		45
46	TOTAL ASSETS [34+43+44+45]	\$.00	46
47	LIABILITIES		47
48	Total Current Liabilities Payable from Current Assets	\$.00	48
49	Total Current Liabilities Payable from Restricted Assets		49
50	Total Current Liabilities [48+49]	\$.00	50
51	Long-Term Liabilities		51
52	Total Liabilities [50+51]	\$.00	52
53	EQUITY		53
54	Contributed Capital - Net	\$.00	54
55	Retained Earnings - Restricted		55
56	Retained Earnings - Unrestricted		56
57	Total Equity [54+55+56]	\$.00	57
58	TOTAL LIABILITIES AND EQUITY [52+57]	\$.00	58

Section 1:**OUTSTANDING BONDS**

**(List types and amounts of bonds outstanding as of the end of FY 1999)
(Actual U.S. Dollars)**

Line	Types of Bonds	Amount Outstanding (Actual US\$)	Line
1	Revenue Bonds	\$.00	1
2	G. O. Bonds		2
3	Commercial Paper		3
4	Conduit Financing Debt		4
5	Other Debt (Specify): _____		5
6			6
7			7
8	Total [sum (1..7)]	\$.00	8

Section 2:**DEBT SERVICE PAYMENTS (for FY 1999 ONLY)**

(In most cases, BUT NOT ALL, this section should equal line 15)

(Actual U.S. Dollars)

Types of Bonds	Principal (Actual US\$)	Interest (Actual US\$)	Total (Actual US\$)
Revenue Bonds	\$.00	\$.00	\$.00
G. O. Bonds			
Commercial Paper			
Conduit Financing			
Other Debt			
Total	\$.00	\$.00	\$.00

Section 3:**CONTRIBUTIONS, DONATIONS AND GRANTS RECEIVED IN FY 1999**

[Please show sources (federal, state, local, foundations, etc.), and types (ISTEA, EDA, etc.) --

Purpose, amount, and matching funds required, too]

(Actual U.S. Dollars)

Source	Type	Purpose	Amount	Matching Funds
			\$.00	\$.00
Total			\$.00	\$.00

Section 4:**CARGO REPORT**

[FY 1999 Cargo Handled (in Short Tons of 2,000 Lbs.)]

Line	Type of Cargo	Actual Tonnage (Short Tons)
1	General Breakbulk	ST
2	Autos (in Short Tons)	
3	Other Ro/Ro (in Short Tons)	
4	Containerized (in Short Tons)	
5	Dry Bulk	
6	Liquid Bulk	
7	Total Short Tons [sum (1..6)]	ST

SALES OFFICES

**(Number of sales promotion/trade development field offices and personnel,
including those in the port city)**

Foreign Offices	_____
Personnel (number)	_____
Domestic Offices	_____
Personnel (number)	_____

TYPE OF OPERATION

(Please check only one)

Non-operating	_____
Operating	_____
Limited Operating (combination)	_____

TYPE OF GOVERNMENTAL AGENCY

(Please check only one)

- (1) Bi-state Authority _____
- (2) State Department, Authority or Agency _____
- (3) County Department, Authority or Agency _____
- (4) Municipal Agency _____
- (5) Special Purpose Port/Navigation District or Authority _____
- (6) Canada Port Authority _____
- (7) Other (Specify): _____

EXTENT OF PLANNING

(Please check all applicable and indicate year plan was adopted and/or last modified)

Type of Plan	Yes	No	Year adopted or last revised
Strategic Plan			
Marketing Plan			
Financial Plan			
Development Plan (for facilities, etc.)			